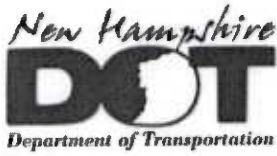


401



**THE STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF TRANSPORTATION**



**William Cass, P.E.**  
**Assistant Commissioner**

45

**Andre Briere**  
**Deputy Commissioner**

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, NH 03301

Bureau of Construction  
 November 18, 2022

**REQUESTED ACTION**

1. Authorize the Department of Transportation to enter into a contract with Northeast Traffic Control Services (Vendor 162193) of Plymouth, MA, on the basis of a low bid of \$1,743,476.75 for removal and replacement of Enhanced Reference Location Signs (ERLS) on I-93, I-293, I-393, I-89 and NH Rt. 101 (Project: Statewide Signs 43934), from the date of Governor and Council approval through October 25, 2024, unless amended by the Department in accordance with the Standard Specifications. 91.1% Federal and 8.9% Turnpike Funds.

Funding is available in State Fiscal Year 2023, and is anticipated to be available in Fiscal Years 2024 and 2025 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

|                                      |                |                |                |
|--------------------------------------|----------------|----------------|----------------|
| Funding is available as follows:     | <u>FY 2023</u> | <u>FY 2024</u> | <u>FY 2025</u> |
| 04-96-96-963515-3054                 |                |                |                |
| Consolidated Federal Aid             |                |                |                |
| 400-500870 Highway Contract Payments | \$635,769.71   | \$715,240.92   | \$238,413.62   |
| <br>                                 |                |                |                |
| Funding is available as follows:     | <u>FY 2023</u> | <u>FY 2024</u> | <u>FY 2025</u> |
| 04-96-96-961017-7025                 |                |                |                |
| Turnpike Renewal & Replacement       |                |                |                |
| 400-500870 Highway Contract Payments | \$61,621.01    | \$69,323.64    | \$23,107.85    |

2. Further authorize that a contingency in the amount of \$174,347.68 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 10% of the contract amount.

|                                      |                |
|--------------------------------------|----------------|
| Funding is available as follows:     | <u>FY 2025</u> |
| 04-96-96-963515-3054                 |                |
| Consolidated Federal Aid             |                |
| 400-500870 Highway Contract Payments | \$174,347.68   |

**EXPLANATION**

This project is part of the State's Ten-Year Transportation Improvement Plan, under the Update Signing State System Program. This project consists of removal of existing Enhanced Reference Location Signs (ERLS) and replacement with new two-sided ERLS signs and posts at the same locations at every 0.2 miles in both directions on I-93, I-293, I-393, I-89, and NH Route 101. The sign locations are:

- I-93 from existing mile marker 19.0 in Manchester to existing mile marker 131.6 in Littleton.
- I-89 from existing mile marker 0 in Bow to existing mile marker 60.6 in Lebanon.

- I-293 from existing mile marker 0.0 in Manchester to existing mile marker 11.8 in Hooksett.
- I-393 from existing mile marker 0.0 in Concord to existing mile marker 4.6 in Pembroke.
- NH Route 101 from existing mile marker 100.0 (**proposed mile marker 60.0**) in Manchester to existing mile marker 132.0 (**proposed mile marker 92.0**) in Hampton.

This project addresses the needed replacement of signs to enhance safety, conform to the current MUTCD design standards, improve retroreflectivity, and provide better guidance for the motoring public.

The proposed contingency amount is 10% of the contract amount. This is to account for the risks associated with unanticipated traffic control needs, the potential for necessary but unanticipated repair work to existing infrastructure near the work areas and encountering latent conditions during excavation.

Although the bid costs exceeded the Department's estimate by 13.19% the low bid of three bids received is felt to be reasonable for the work involved. Three items of significance accounted for 100% of the overage (Traffic Sign Type C, Maintenance of Traffic, and Mobilization). Readvertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

This project funding is: 91.1% Federal (80% Update Signing State System (USSS) Program) with anticipated utilization of Turnpike Toll Credits for the State's 20% match; 8.9%: Turnpike Renewal & Replacement (TRR).

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Your approval of this resolution is respectfully requested.

Sincerely,



William Cass, P.E.  
Assistant Commissioner

Department Estimate: \$1,540,261.25  
Contract Amount: \$1,743,476.75  
Over Estimate: \$ 203,215.50  
Attachments



# ABC Bid Data

STATEWIDE SIGNS

43934

X-A005(263)

**PROJECT:** STATEWIDE SIGNS  
**STATE PROJECT NUMBER:** 43934  
**FED. PROJECT NUMBER:** X-A005(263)  
**DATE BIDS OPEN:** October 20, 2022, 2:00  
**SCOPE OF WORK:** Replacement and upgrade of Enhanced Reference Location Signs (mile markers)  
**COMPLETION DATE:** October 25, 2024  
**LOCATION:** Sullivan, District 2, Merrimack, District 3, Grafton, Rockingham, District 5, Belknap, District 6, Hillsborough, District 1

**Awarded To:** NORTHEAST TRAFFIC CONTROL SERVICES INC  
PO BOX 946  
PLYMOUTH, MA 02360

**Amount:** \$1,743,476.75  
**Award Date:**

**Certified by:** PETER E. STAMNAS  
Director of Project Development

## Summary of Bidders

| Contractor  | Bid Amount     | Rank |
|---|----------------|------|
| NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 946, PLYMOUTH MA 02360 | \$1,743,476.75 | A    |
| K5 CORPORATION<br>9 ROCKVIEW WAY, ROCKLAND MA 02370                     | \$3,295,186.25 | B    |
| ROADSAFE TRAFFIC SYSTEMS INC<br>55 Bodwell Street, AVON MA 02322        | \$3,622,389.00 | C    |

| Item No. | Description | Unit | Quantity | P&E        |       | NORTHEAST TRAFFIC CONTROL SERVICES INC<br>PO BOX 948<br>PLYMOUTH, MA 02360 |       | KS CORPORATION<br>8 ROCKVIEW WAY<br>ROCKLAND, MA 02370 |       |
|----------|-------------|------|----------|------------|-------|--|-------|--|-------|
|          |             |      |          | Unit Price | Total | Unit Price   | Total | Unit Price   | Total |

Items

|          |  |    |           |            |                |             |                |              |                |
|----------|--|----|-----------|------------|----------------|-------------|----------------|--------------|----------------|
| 615.0301 | TRAFFIC SIGN TYPE C                                      | SF | 16,094.25 | \$65.00    | \$1,046,126.25 | \$80.00     | \$1,287,540.00 | \$165.00     | \$2,655,551.25 |
| 615.033  | REMOVING TRAFFIC SIGN, TYPE C                            | U  | 2,190.00  | \$25.00    | \$54,750.00    | \$10.00     | \$21,900.00    | \$25.00      | \$54,750.00    |
| 615.0601 | TRAFFIC SIGN TYPE CC                                     | SF | 16,094.25 | \$20.00    | \$321,885.00   | \$11.00     | \$177,036.75   | \$20.00      | \$321,885.00   |
| 618.61   | UNIFORMED OFFICERS WITH VEHICLE                          | \$ | 75,000.00 | \$1.00     | \$75,000.00    | \$1.00      | \$75,000.00    | \$1.00       | \$75,000.00    |
| 619.1    | MAINTENANCE OF TRAFFIC                                   | U  | 1.00      | \$7,000.00 | \$7,000.00     | \$75,000.00 | \$75,000.00    | \$112,000.00 | \$112,000.00   |
| 619.63   | TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3            | U  | 2.00      | \$8,000.00 | \$16,000.00    | \$10,000.00 | \$20,000.00    | \$4,000.00   | \$8,000.00     |
| 692.     | MOBILIZATION   | U  | 1.00      | \$7,500.00 | \$7,500.00     | \$75,000.00 | \$75,000.00    | \$56,000.00  | \$56,000.00    |
| 1008.11  | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$ | 10,000.00 | \$1.00     | \$10,000.00    | \$1.00      | \$10,000.00    | \$1.00       | \$10,000.00    |
| 1010.15  | FUEL ADJUSTMENT  | \$ | 2,000.00  | \$1.00     | \$2,000.00     | \$1.00      | \$2,000.00     | \$1.00       | \$2,000.00     |

Totals: **\$1,540,261.25** **\$1,743,476.75** **\$3,295,188.25**

All Totals:

Totals: **\$1,540,261.25** **\$1,743,476.75** **\$3,295,188.25**

| Item No. | Description | Unit | Quantity | PS&E       |       | ROADSAFE TRAFFIC SYSTEMS INC<br>15 Bodwell Street<br>Aven, MA 02322 |       | Unit Price | Total |
|----------|-------------|------|----------|------------|-------|---|-------|------------|-------|
|          |             |      |          | Unit Price | Total | Unit Price  | Total |            |       |

Items

|          |  |    |           |            |                |              |                |  |  |
|----------|--|----|-----------|------------|----------------|--------------|----------------|--|--|
| 615.0301 | TRAFFIC SIGN TYPE C                                      | SF | 16,094.25 | \$65.00    | \$1,046,126.25 | \$156.00     | \$2,510,703.00 |  |  |
| 615.033  | REMOVING TRAFFIC SIGN, TYPE C                            | U  | 2,190.00  | \$25.00    | \$54,750.00    | \$34.50      | \$75,555.00    |  |  |
| 615.0601 | TRAFFIC SIGN TYPE CC                                     | SF | 16,094.25 | \$20.00    | \$321,885.00   | \$12.00      | \$193,131.00   |  |  |
| 618.61   | UNIFORMED OFFICERS WITH VEHICLE                          | \$ | 75,000.00 | \$1.00     | \$75,000.00    | \$1.00       | \$75,000.00    |  |  |
| 619.1    | MAINTENANCE OF TRAFFIC                                   | U  | 1.00      | \$7,000.00 | \$7,000.00     | \$495,000.00 | \$495,000.00   |  |  |
| 619.63   | TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3            | U  | 2.00      | \$8,000.00 | \$16,000.00    | \$30,500.00  | \$61,000.00    |  |  |
| 692.     | MOBILIZATION   | U  | 1.00      | \$7,500.00 | \$7,500.00     | \$200,000.00 | \$200,000.00   |  |  |
| 1008.11  | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$ | 10,000.00 | \$1.00     | \$10,000.00    | \$1.00       | \$10,000.00    |  |  |
| 1010.15  | FUEL ADJUSTMENT  | \$ | 2,000.00  | \$1.00     | \$2,000.00     | \$1.00       | \$2,000.00     |  |  |

|              |  |  |  |                |                |  |  |  |  |
|--------------|--|--|--|----------------|----------------|--|--|--|--|
| Totals:      |  |  |  | \$1,540,261.25 | \$3,622,389.00 |  |  |  |  |
| Ajt. Totals: |  |  |  |                |                |  |  |  |  |
| Totals:      |  |  |  | \$1,540,261.25 | \$3,622,389.00 |  |  |  |  |



# PS&E Comparison

STATEWIDE SIGNS

43934

X-A005(263)

| Item No.     | Description  | Unit | Quantity  | A-Bidder    |                | PS&E       |                | A-PS&E Difference |
|--------------|--|------|-----------|-------------|----------------|------------|----------------|-------------------|
|              |  |      |           | Unit Price  | Total          | Unit Price | Total          |                   |
| <b>Items</b> |  |      |           |             |                |            |                |                   |
| 615.0301     | TRAFFIC SIGN TYPE C                                      | SF   | 16,094.25 | \$80.00     | \$1,287,540.00 | \$65.00    | \$1,046,126.25 | \$241,413.75      |
| 615.033      | REMOVING TRAFFIC SIGN, TYPE C                            | U    | 2,190.00  | \$10.00     | \$21,900.00    | \$25.00    | \$54,750.00    | (\$32,850.00)     |
| 615.0601     | TRAFFIC SIGN TYPE CC                                     | SF   | 16,094.25 | \$11.00     | \$177,036.75   | \$20.00    | \$321,885.00   | (\$144,848.25)    |
| 618.61       | UNIFORMED OFFICERS WITH VEHICLE                          | \$   | 75,000.00 | \$1.00      | \$75,000.00    | \$1.00     | \$75,000.00    | \$0.00            |
| 619.1        | MAINTENANCE OF TRAFFIC                                   | U    | 1.00      | \$75,000.00 | \$75,000.00    | \$7,000.00 | \$7,000.00     | \$68,000.00       |
| 619.63       | TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3            | U    | 2.00      | \$10,000.00 | \$20,000.00    | \$8,000.00 | \$16,000.00    | \$4,000.00        |
| 692.         | MOBILIZATION   | U    | 1.00      | \$75,000.00 | \$75,000.00    | \$7,500.00 | \$7,500.00     | \$67,500.00       |
| 1008.11      | ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK | \$   | 10,000.00 | \$1.00      | \$10,000.00    | \$1.00     | \$10,000.00    | \$0.00            |
| 1010.15      | FUEL ADJUSTMENT  | \$   | 2,000.00  | \$1.00      | \$2,000.00     | \$1.00     | \$2,000.00     | \$0.00            |

|               |  |  |  |  |                |  |                |              |
|---------------|--|--|--|--|----------------|--|----------------|--------------|
| <b>Total:</b> |  |  |  |  | \$1,743,476.75 |  | \$1,540,261.25 | \$203,215.50 |
|---------------|--|--|--|--|----------------|--|----------------|--------------|

September 18, 2022

## SUPPLEMENTAL PROJECT INFORMATION SHEET

**DESCRIPTION:** This project consists of removal of existing Enhanced Reference Location Signs (ERLS) and replacement with new two sided ERLS signs and posts at the same locations at every 0.2 miles in both directions on I-93, I-293, I-393, I-89, and NH Route 101. The sign locations are:

I-93 from existing mile marker 19.0 in Manchester to existing-mile marker 131.6 in Littleton.

I-89 from existing mile marker 0 in Bow to existing mile marker 60.6 in Lebanon.

I-293 from existing mile marker 0.0 in Manchester to existing mile marker 11.8 in Hooksett.

I-393 from existing mile marker 0.0 in Concord to existing mile marker 4.6 in Pembroke.

NH Route 101 from existing mile marker 100.0 (**proposed mile marker 60.0**) in Manchester to existing mile marker 132.0 (**proposed mile marker 92.0**) in Hampton.

**FEDERAL FUNDING:** 90%: 80% (Update Signing State System (USSS) Program) with anticipated utilization of Turnpike Toll Credits for the State's 20% match; 10%: Turnpike Renewal & Replacement (TRR)

**PROJECT INITIATED:** Under the Bureau of Traffic's Update Signed State System (USSS) Sign Program.

**CONTINGENCY:** The proposed contingency amount is 10% of the contract amount. This is to account for the risks associated with unanticipated traffic control needs, the potential for necessary but unanticipated repair work to existing infrastructure near the work areas, and encountering latent conditions during excavation.

**PROJECT EXPLANATION:** This project addresses the needed replacement of signs to enhance safety, conform to the current MUTCD design standards, improve retroreflectivity, and provide better guidance for the motoring public.

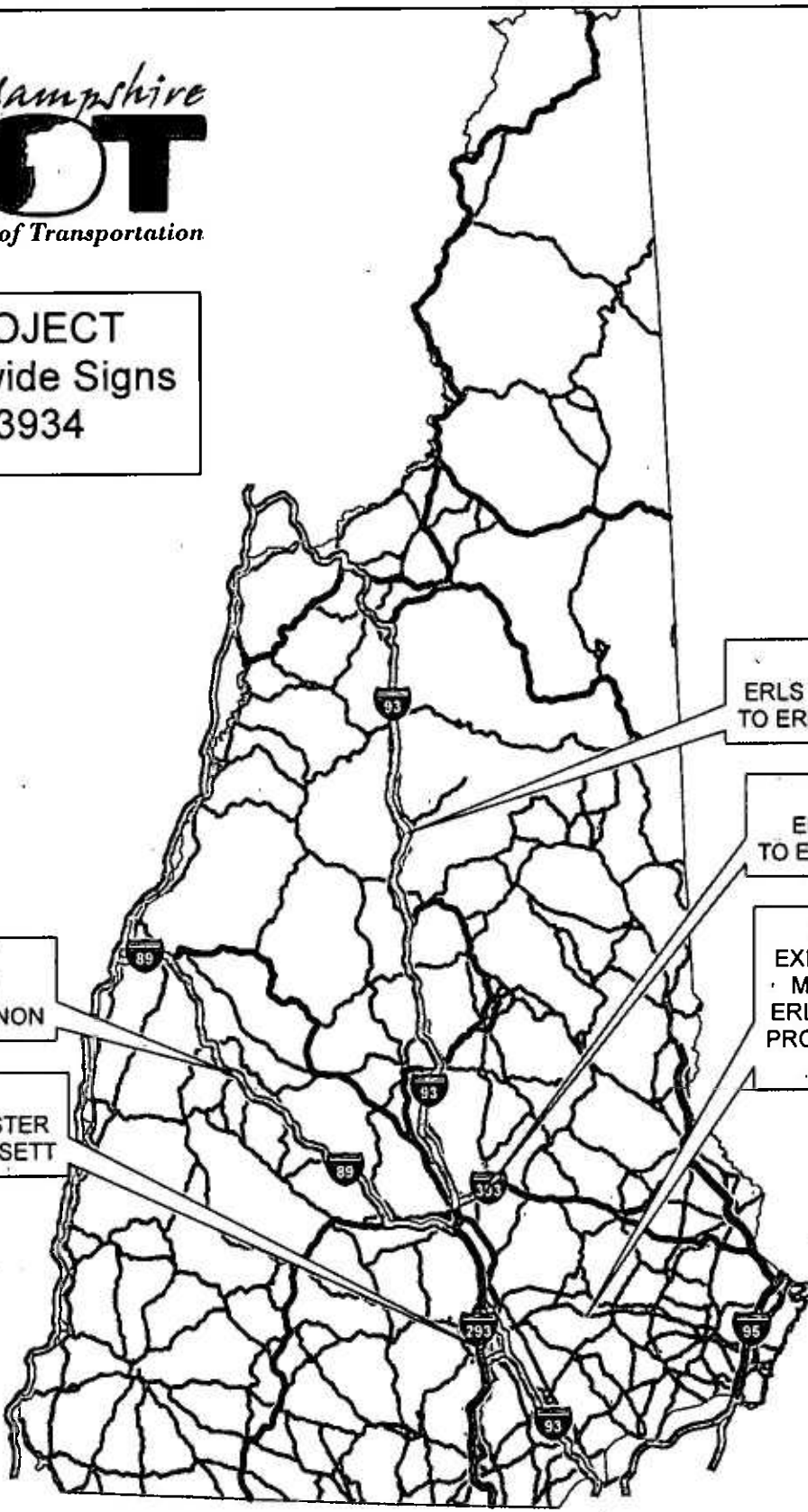
**TRAFFIC IMPLICATIONS:** Lane closures, shoulder closures, and some night work are anticipated on this contract. Lane closures will be used for work that exceeds shoulder work. Lane and shoulder closures will be permitted during daytime operations during off peak timeframes and where the work is outside the traveled way. Uniformed officers will be required for both lane and shoulder closures due to the high-speed and high-volume nature of the facilities.

**ADVERTISING DATE:** September 27, 2022

**COMPLETION DATE:** October 25, 2024



**PROJECT**  
**Statewide Signs**  
**43934**



I-93  
 ERLS 19.0 MANCHESTER  
 TO ERLS 131.6 LITTLETON

I-393  
 ERLS 0 CONCORD  
 TO ERLS 4.6 PEMBROKE

NH ROUTE 101  
 EXISTING ERLS 100.0  
 MANCHESTER TO  
 ERLS 132.0 HAMPTON  
 PROPOSED ERLS 60.0  
 TO ERLS 92.0

I-89  
 ERLS 0.0 BOW  
 TO ERLS 60.6 LEBANON

I-293  
 ERLS 0.0 MANCHESTER  
 TO ERLS 11.8 HOOKSETT

|  |   |                 |
|--|---|-----------------|
| NOTE:  | <b>STATE OF NEW HAMPSHIRE</b>                     |                 |
|  | DEPARTMENT OF TRANSPORTATION    BUREAU OF TRAFFIC |                 |
|  | PROJECT: STATEWIDE SIGNS                          | STATE NO: 43934 |
| LOCATION: I-93, I-89, NH Rte 101, I-293, I-393 |   |                 |



# State of New Hampshire

## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that NORTHEAST TRAFFIC CONTROL SERVICES INC. is a Massachusetts Profit Corporation registered to transact business in New Hampshire on January 15, 2004. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 462137

Certificate Number: 0005883576



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 14th day of October A.D. 2022.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

**Certificate of Authority # 1**

*(Corporation, Non-Profit Corporation)*

**Corporate Resolution**

I, Scott Spencer, hereby certify that I am duly elected Clerk/Secretary/Officer of  
*(Name)*

Northeast Traffic Control Services, Inc. I hereby certify the following is a true copy of a vote taken at  
*(Name of Corporation)*

a meeting of the Board of Directors/shareholders, duly called and held on November 7, 2022,  
at which a quorum of the Directors/shareholders were present and voting.

**VOTED:** That Scott Spencer, President (may list more than one person) is  
*(Name and Title)*

duly authorized to enter into contracts or agreements on behalf of

Northeast Traffic Control Services, Inc. with the State of New Hampshire and any of  
*(Name of Corporation)*

its agencies or departments and further is authorized to execute any documents  
which may in his/her judgment be desirable or necessary to effect the purpose of  
this vote.

I hereby certify that said vote has not been amended or repealed and remains in full force  
and effect as of the date of the contract to which this certificate is attached. This authority  
remains valid for thirty (30) days from the date of this Corporate Resolution. I further certify  
that it is understood that the State of New Hampshire will rely on this certificate as evidence that  
the person(s) listed above currently occupy the position(s) indicated and that they have full  
authority to bind the corporation. To the extent that there are any limits on the authority of any  
listed individual to bind the corporation in contracts with the State of New Hampshire, all such  
limitations are expressly stated herein.

**DATED:** November 7, 2022

**ATTEST:**

  
*(Name & Title)*  
Scott Spencer, President





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/08/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |   |  |
|--|---|--|
| <b>PRODUCER</b><br>Cross Insurance-Wakefield<br>401 Edgewater Place Suite 100<br><br>Wakefield MA 01880          | <b>CONTACT NAME:</b> Laurence Hall, CIC<br><b>PHONE (A/C No. Ext):</b> (781) 914-1000<br><b>FAX (A/C No):</b> (781) 224-5777<br><b>E-MAIL ADDRESS:</b> larry.hall@crossagency.com |  |
|  | <b>INSURER(S) AFFORDING COVERAGE</b>  |  |
| <b>INSURED</b><br>Northeast Traffic Control Services, Inc.<br>PO Box 948<br>8 Scobee Circle<br>Plymouth MA 02362 | <b>INSURER A:</b> Everest National Insurance Co. NAIC # 10120   |  |
|  | <b>INSURER B:</b> Acadia Ins Co. 31325  |  |
|  | <b>INSURER C:</b> National Fire & Marine Ins. Co. 20079   |  |
|  | <b>INSURER D:</b> A.I.M. Mutual Ins Co  |  |
|  | <b>INSURER E:</b> Underwriters at Lloyd's London  |  |
|  | <b>INSURER F:</b>   |  |


**COVERAGES**      **CERTIFICATE NUMBER:** CL2271503292      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADOL | SUBR | POLICY NUMBER       | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|----------|--|------|------|---------------------|-------------------------|-------------------------|--|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC<br>OTHER: | Y    | Y    | CF4GL01353-221      | 05/04/2022              | 05/04/2023              | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000<br>MED EXP (Any one person) \$ 5,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000 |
| B        | AUTOMOBILE LIABILITY<br><input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY<br><input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY   | Y    |      | MAA5438265          | 05/04/2022              | 05/04/2023              | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$  |
| C        | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR<br><input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE<br>DED <input checked="" type="checkbox"/> RETENTION \$ 25,000  | Y    | Y    | 42-UMO-315153-02    | 05/04/2022              | 05/04/2023              | EACH OCCURRENCE \$ 5,000,000<br>AGGREGATE \$ 5,000,000   |
| D        | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | Y/N  | N/A  | WMZ8008007809-2021A | 12/28/2021              | 12/26/2022              | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                 |
| E        | Professional Liability   |      |      | ANE4190487.22       | 07/15/2022              | 07/15/2023              | Each Claim \$1,000,000<br>Aggregate \$2,000,000  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Statewide Signs X-A005(263) 43934. New Hampshire Department of Transportation and all other parties as required by contract are included as Additional Insured on a primary, non-contributory basis to General Liability, Auto and Umbrella as required by written contract. General Liability and Umbrella include ongoing and completed operations. Waiver of Subrogation applies as required by written contract.

|   |   |
|---|---|
| <b>CERTIFICATE HOLDER</b><br><br>State of New Hampshire Department of Transportation<br>7 Hazen Drive<br><br>Concord NH 03302 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
|   | AUTHORIZED REPRESENTATIVE<br><br>   |

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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/10/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |   |
|---|---|
| <b>PRODUCER</b><br>Cross Insurance-Wakefield<br>401 Edgewater Place Suite 100<br><br>Wakefield MA 01880 | <b>CONTACT NAME:</b> Laurence Hall, CIC<br><b>PHONE (A/C, No, Ext):</b> (978) 953-1813<br><b>FAX (A/C, No):</b> (978) 887-2404<br><b>E-MAIL ADDRESS:</b> larry.hall@crossagency.com               |
|   | <b>INSURER(S) AFFORDING COVERAGE</b><br><b>INSURER A:</b> Mid-Continent Casualty Company<br><b>INSURER B:</b><br><b>INSURER C:</b><br><b>INSURER D:</b><br><b>INSURER E:</b><br><b>INSURER F:</b> |


**COVERAGES**                      **CERTIFICATE NUMBER:** CL22111015811                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL SUBR INSD WVD | POLICY NUMBER  | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|---|--------------------|----------------|-------------------------|-------------------------|---|
| A        | <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> Owners Contractors Protective<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: |                    | 04OCP002004168 | 11/10/2022              | 10/31/2023              | EACH OCCURRENCE \$ 2,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$<br>GENERAL AGGREGATE \$ 4,000,000<br>PRODUCTS - COMPOP AGG \$<br>\$ |
|          | <b>AUTOMOBILE LIABILITY</b><br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY   |                    |                |                         |                         | COMBINED SINGLE LIMIT (Ea accident) \$<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$   |
|          | <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR<br><b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE<br><br>DED    RETENTION \$   |                    |                |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$  |
|          | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>(If yes, describe under DESCRIPTION OF OPERATIONS below)   | Y/N                | N/A            |                         |                         | PER STATUTE    OTH-ER<br>E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$   |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Sullivan, Merrimack, Grafton, Rockingham, Belknap, Hillsborough, Sullivan, NH, Contract #: State project 43934 and Federal project X Removal and replacement of mileage markers with new 2 sided ERLS markers on I-93, I-293, I-393, I-89, and NH Rt 101

|  |   |
|--|---|
| <b>CERTIFICATE HOLDER</b><br><br>New Hampshire Department of Transportation<br>7 Hazen Drive<br><br>Concord NH 03302 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
|  | AUTHORIZED REPRESENTATIVE<br><br>   |

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